# PURE WATER FOR THE WORLD, INC. FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2021 AND 2020

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### **INDEPENDENT AUDITORS' REPORT**

To the Board of Trustees
Pure Water for the World, Inc.
Rutland, Vermont

We have audited the accompanying financial statements of Pure Water for the World, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pure Water for the World, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

McCormack, Guyette & Associates, PC

License #113

July 11, 2022

# PURE WATER FOR THE WORLD, INC STATEMENT OF FINANCIAL POSISTION JUNE 30, 2021 AND 2020

# **ASSETS**

	2021	2020
CURRENT ASSETS  Cash and cash equivalents Accounts receivable Inventory Security deposits Prepaid expenses	\$ 585,278 3,508 33,475 1,875 7,528	\$ 302,041 4,252 57,700 1,075 11,640
Total current assets	631,664	376,708
PROPERTY AND EQUIPMENT Auto and trucks Furniture and equipment	218,171 5,476	221,719 5,476
Less - accumulated depreciation	223,647 169,791	227,195 189,817
OTHER ASSETS Investments	53,856 384,329	37,378 375,865
TOTAL ASSETS	\$ 1,069,849	\$ 789,951
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES  Accounts payable Refundable advance Trip Deposits Accrued expenses  Total current liabilities	\$ 10,075 486,163 6,669 4,325 507,232	\$ 6,600 138,270 6,669 12,868
NET ASSETS With donor restrictions	_	20,000
Without donor restrictions Undesignated Designated	187,617 375,000	230,544 375,000
Total without donor restrictions	562,617	605,544
Total net assets	562,617	625,544
TOTAL LIABILITIES AND NET ASSETS	\$ 1,069,849	\$ 789,951

# PURE WATER FOR THE WORLD, INC STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2021

	Without Donor Restriction	With Donor Restriction	Total
REVENUE			
Contributions	\$ 367,533	\$ 142,823	\$ 510,356
Rotary grants	164,016	292,007	456,023
Partner receipts		347,584	347,584
Program income	36,332	-	36,332
Trip income	=	-	-
Investments	15,422	-	15,422
Other income	44,267	<b>-</b>	44,267
Net assets released from restrictions	802,414	(802,414)	#4
Total revenues	1,429,984	(20,000)	1,409,984
EXPENSES			
Personnel expense	618,915	-	618,915
Implementation	575,349	-	575,349
Office	137,438	**	137,438
Vehicle expense	55,359	••	55,359
Payroll taxes	19,819	-	19,819
Travel	-	**	-
Housing and related expense	<b>-</b>		-
Depreciation	24,324	-	24,324
Marketing	6,297	-	6,297
Professional fees	29,492	-	29,492
Miscellaneous	5,918	-	5,918
Total expenses	1,472,911	_	1,472,911
CHANGE IN NET ASSETS	(42,927)	(20,000)	(62,927)
NET ASSETS, beginning of year	605,544	20,000	625,544
NET ASSETS, end of year	\$ 562,617	\$	\$ 562,617

# PURE WATER FOR THE WORLD, INC STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2020

		Without Donor Restriction		With Donor Restriction		Total
REVENUE						
Contributions	\$	451,623	\$	43,459	\$	495,082
Rotary grants	Ψ	65,481	Ψ	-10,-100	Ψ	65,481
Partner receipts		88,382		-		88,382
Program income		124,700		-		124,700
Trip income		8,396		_		8,396
Investments		9,126		-		9,126
Other income		18,169		-		18,169
Net assets released from restrictions		23,459		(23,459)		-
Total revenues		789,336		20,000	y	809,336
EXPENSES						
Personnel expense		484,150		-		484,150
Implementation		151,461		-		151,461
Office		128,376		-		128,376
Vehicle expense		35,948		-		35,948
Payroll taxes		23,185		-		23,185
Travel		13,745		-		13,745
Housing and related expense		760		_		760
Depreciation		22,752		-		22,752
Marketing		4,297		-		4,297
Professional fees		20,836		-		20,836
Miscellaneous		13,324		-		13,324
Total expenses	***************************************	898,834				898,834
CHANGE IN NET ASSETS		(109,498)		20,000		(89,498)
NET ASSETS, beginning of year		715,042		-		715,042
NET ASSETS, end of year	\$	605,544	\$	20,000	\$	625,544

# PURE WATER FOR THE WORLD, INC STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2021

	Program Services		Management and General		Fur	ndraising	<del></del>	Total
Personnel expense	\$	553,480	\$	30,264	\$	35,171	\$	618,915
Implementation		575,349		_		-		575,349
Office		123,891		10,870		2,677		137,438
Vehicle expense		55,359		-		-		55,359
Payroll taxes		17,200		1,560		1,059		19,819
Travel		_		-		-		, -
Housing and related expense		_		_		-		-
Depreciation		24,324		-		-		24,324
Marketing		-		_		6,297		6,297
Professional fees		8,062		21,430		-		29,492
Miscellaneous	*******	5,918		-		_		5,918
TOTAL EXPENSES	\$	1,363,583	\$	64,124	\$	45,204	\$	1,472,911

# PURE WATER FOR THE WORLD, INC STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2020

		Program Services	nagement and General	Fur	ndraising		Total
Personnel expense	\$	409,596	\$ 40,108	\$	34,446	\$	484,150
Implementation		151,461	· 	,	, =	,	151,461
Office		107,531	14,141		6,704		128,376
Vehicle expense		35,948	-		, -		35,948
Payroll taxes		19,328	2,068		1,789		23,185
Travel		8,785	1,525		3,435		13,745
Housing and related expense		760	-		-		760
Depreciation		22,752	-		-		22,752
Marketing		-	) details		4,297		4,297
Professional fees		7,710	13,126		-		20,836
Miscellaneous	<u> </u>	13,324	 744		-		13,324
TOTAL EXPENSES	\$	777,195	\$ 70,968	\$	50,671	\$	898,834

# PURE WATER FOR THE WORLD, INC STATEMENT OF CASH FLOWS YEARS ENDED JUNE 30, 2021 AND 2020

	2021		2020	
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	(62,927)	\$	(89,498)
Adjustments to reconcile change in net assets to net cash				
provided by operating activities:				
Realized gain on sale of investments		(1,244)		(56)
Gain on sale of vehicle		(10,393)		(5,304)
Unrealized (gain) loss on investments		(6,795)		363
Depreciation expense		24,324		22,752
Changes in operating assets and liabilities:				
Increase (decrease) in:				
Accounts receivable		744		45,397
Prepaid expenses		4,112		(6,599)
Inventory		24,225		27,250
Security deposit		(800)		(100)
Accounts payable		3,475		(5,700)
Refundable advance		347,893		126,121
Accrued expenses		(8,543)		5,169
NET CASH PROVIDED BY OPERATING ACTIVITIES		314,071		119,795
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sale of vehicle		10,393		5,304
Purchase of fixed assets		(40,802)		(25,000)
Proceeds from investments		(425)		7,988
NET CASH USED FOR INVESTING ACTIVITIES		(30,834)		(11,708)
NET INCREASE IN CASH		283,237		108,087
CASH AND CASH EQUIVALENTS, beginning of year		302,041		193,954
CASH AND CASH EQUIVALENTS, end of year	\$	585,278	\$	302,041

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

### Organization

Pure Water for the World, Inc. (the Organization) is a nonprofit organization based in Rutland, Vermont with operations in Haiti and Honduras. The Organization's mission is to improve lives by empowering people with access to life's most basic necessities: safe water and sanitation.

### Financial statement presentation

The Organization has presented its financial statements in accordance with generally accepted accounting principles for not-for-profit organizations. Under this guidance, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: without donor restriction, which represents the expendable resources that are available for operations at management's discretion; with donor restriction, which represents resources restricted by donors as to purpose or by the passage of time. The Organization had no net assets with donor restriction at June 30, 2021.

### Cash and cash equivalents

The Organization's cash and cash equivalents include cash on hand, demand deposits, and investments with original maturities of three months or less.

# Property and equipment

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed on a straight-line basis using the following useful lives. The Organization's policy is to capitalize purchases in excess of \$2,000 for furniture and equipment.

Auto and trucks 5 years Furniture and equipment 5 years

### Investments

Realized gains or losses are measured by the difference between the net proceeds for the repayment or sale and the cost basis of the investment without regard to unrealized appreciation or depreciation previously recognized. Net change in unrealized appreciation or depreciation reflects the change in portfolio investment values during the reporting period.

### Income taxes

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES (continued)

### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### Advertising

The Organization follows the policy of charging the cost of advertising to expense as incurred.

### Public support and revenue recognition

Voluntary contributions

Voluntary contributions are non-exchange transactions. The resources are received by the Organization with no or nominal consideration provided directly in return to the donor. The resources are to be applied towards advancing the mission of the Organization.

Voluntary contributions may be subject to conditions imposed upon the use of the resources. Revenue from these conditional contributions is recognized when these conditions have been satisfied

Voluntary contributions without conditions received are recorded as with donor restriction and without donor restriction support, depending on the existence of any donor restrictions.

All donor-restricted grants and contributions are reported as an increase in net assets with donor restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restriction are reclassified to net assets without donor restriction and reported in the statement of activities as net assets released from restrictions.

Contributions of donated noncash assets are recorded at their fair value in the period received. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, which are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donations, are recorded at their fair values in the period received.

### Revenue from exchange transactions

Exchange transactions are transactions in which the Organization sells goods or provides services. Revenue comprises the fair value of considerations received or receivable for the sale of goods and services.

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES (continued)

### Date of Management's review

Subsequent events were evaluated through July 11, 2022, which is the date the financial statements were available to be issued.

### NOTE 2 - ACCOUNTS RECEIVABLE

No allowance for uncollectible accounts has been established for the year ended June 30, 2021 and 2020 as management has determined that all receivables are collectible. Bad debts are written off in the period in which they occur.

### **NOTE 3 - INVESTMENTS**

Investments are presented in the financial statements at fair value. The Organization's investments consist of certificates of deposit, money market accounts, stocks and fixed-rate capital securities.

FASB ASC 820, Fair Value Measurements, establishes a framework for measuring fair value. That framework provides a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Center has the ability to access.

Level 2 – Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

# **NOTE 3 – INVESTMENTS (continued)**

The historical cost and market value were as follows as of June 30:

	2021		
	parameter and the second	Market	Unrealized
	Costs	value	gain (loss)
Certificates of deposit (level 1)	\$ 50.000	Ф EO EOE	Ф 505
Mutual Funds (level 1)	\$ 50,000 213,780	\$ 50,535 214,428	\$ 535 648
Stocks (level 1)	112,329	119,366	7,037
Fixed-rate capital securities (level 1)		-	-
. ,		W. C.	
Total investments	\$ 376,109	\$ 384,329	\$ 8,220
	<u>2020</u>		
		Market	Unrealized
	Costs	value	gain (loss)
Certificates of deposit (level 1)	\$ 125,000	\$ 126,974	\$ 1,974
Mutual Funds (level 1)	175,369	176,236	867
Stocks (level 1)	50,006	47,425	(2,581)
Fixed-rate capital securities (level 1)	25,771_	25,230	(541)
Total invastración	ф 070 440	ф <u>075 005</u>	Φ (004)
Total investments	\$ 376,146	\$ 375,865	\$ (281)
Investment return for the veer ended live	- 20.		
Investment return for the year ended Jun	e 30:	2024	2020
Interest and dividends	•	2021 \$ 7,384	2020 \$ 9,433
Realized gain (loss)		1,243	ъ 9,433 56
Net urealized gain (loss)		6,795	(363)
. 121 31 34112 3 3411 (1000)		5,100	(000)
Total investment return		\$ 15,422	\$ 9,126

# **NOTE 4 - REFUNDABLE ADVANCE**

Refundable advances consist of conditional contributions received as of June 30, 2021 and 2020. Conditional contributions are held as a refundable advance until the conditions are met, at which time revenue is recognized.

	<u>2021</u>	<u>2020</u>
Grants PPP loans	\$ 390,704 95,459	\$ 80,903 57,367
	\$ 486,163	\$ 138,270

In response to the coronavirus outbreak in 2020, the U.S. Federal Government enacted the Coronavirus Aid, Relief, and Economic Security Act that, among other economic stimulus measures, established the Paycheck Protection Program (PPP) to provide small business loans. In April 2020 the Organization obtained a PPP1 loan for \$57,367. In February 2021, the Organization obtained a PPP2 loan for \$38,092. The Organization used all proceeds from the note for qualifying expenses and the loans were forgiven August 25, 2021 and October 26, 2021, respectively.

### **NOTE 5 - NET ASSETS**

The Organization's endowment consists of one fund established by the board of directors to reserve \$375,000 for future. The Organization has adopted an investment and spending policy for endowment assets that attempt to subject the fund to low investment risk and reserve funds for future needs. The investment policy includes a general prudence standard within the written policy as required by Vermont Uniform Management of Institutional Funds Act, as well as a policy to review at least annually any decision not to diversify the assets, and assess the independence of external agents selected to manage and invest funds, including any conflicts of interest of the agent.

### **NOTE 6 - RETIREMENT PLAN**

The Organization maintains a SIMPLE individual retirement plan. Employees can contribute through regular payroll deductions and the Organization matches 100% of the employee's deferral up to a limit of 3% of the employee's annual compensation. Contributions made by the Organization were \$3,085 and \$2,510 during the years ended June 30, 2021 and 2020, respectively.

### NOTE 7 - RELATED PARTY TRANSACTION

The Organization rents office space in Rutland, Vermont from a related party under a twelve-month lease. The owner of the rental property is the executive director of the Organization. Rent expense includes \$2,500 paid to the related party for the year ended June 30, 2020. As of July 2019, the office space is rented from an outside third party.

# NOTE 8 - METHODS USED FOR ALLOCATION OF EXPENSES AMONG PROGRAM AND SUPPORTING SERVICES

The financial statements report certain categories of expenses that are attributable to one or more program or supporting services of the Organization. Those expenses include office space occupancy related expenses (rent, utilities, depreciation, etc.) and management's salaries and wages and corresponding payroll taxes and employee benefits. Occupancy expenses are allocated based on a square footage basis. Salaries and related expenses are allocated based on time devoted.

### NOTE 9 - LIQUIDITY AND AVAILABILITY OF RESOURCES

The Organization has \$973,115 of financial assets available within one year of the statement of financial position date, to meet cash needs for general expenditures consisting of substantially cash of \$585,278, receivables of \$3,508 and investments of \$384,329. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. Any money designated by the Board is utilized subject to Board approval.